

Nick Manuell

Director



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Nick has been a specialist corporate M&A lawyer for over 15 years with significant expertise in domestic and cross border private/negotiated sales and disposals. Nick has a detailed practical knowledge of the issues involved when completing M&A transactions and has worked on a variety of acquisitions, buy-outs, disposals and joint ventures for both domestic and international clients across a range of industries, including financial services, IT, retail and general industrials.

Nick is admitted to practice in Victoria (2001) and Hong Kong (2008), where he spent four years with Norton Rose Hong Kong. Upon his return to Melbourne in 2010, Nick joined Clarendon Lawyers as a director.

Key transactions Nick has advised on include:

- advising the AussieCommerce Group in respect of the following acquisitions:
 - Cudo.com.au from Mi9;
 - brandsExclusive from APN News and Media;
 - Spreets from Yahoo!7
 - DailyDo;
- acting for Proserpine Capital Partners and Pacific Tiger Group in their joint investment in Condor Energy as part of a \$40 million debt and equity raise to purchase Australia's biggest fracture stimulation fleet;
- advising AEA Investors LP on the Australian aspects of its €640 million acquisition of the water and wastewater treatment operations of Siemens Water Technologies;
- advising AUX Investments Pty Ltd on the restructure of the joint venture between Australia Post and Qantas involving the disposal of Australian Air Express and Star Track Express to Qantas and Australia Post, respectively;
- advising ASX listed Funtastic Limited in relation to the acquisition of the international rights to the Pillow Pets™ and the exclusive distribution rights to LEGO®;
- advising Asset International, Inc, a global provider of data and analytics for the asset management industry backed by Austin Ventures on its purchase of Melbourne based researcher Plan For Life;
- advising AIG in respect of the Hong Kong law aspects and regulatory issues (involving over 16 jurisdictions) relating to the US\$16b debt for equity swap with the Federal Reserve Bank of New York which resulted in the formation of a separate special purpose vehicle to hold AIA, AIG's Asian life insurance business; and
- advising Carter Holt Harvey in the \$890M dual-track IPO/sale of its Australasian tissue and Sancella businesses.

Nick holds a Bachelor of Commerce degree and a Bachelor of Laws degree from Monash University as well as a Graduate Diploma in Applied Finance and Investment from the Financial Services Institute of Australasia.